Leap Great

CUSTOMER SUCCESS STORY

How a MedTech Innovator Achieved SAP Go-Live with Limited Time and Budget

A medical technology company specializing in advanced surgical imaging systems, needed to modernize its operations with SAP ERP. But the constraints were significant: tight deadlines, limited internal bandwidth, and strict budget controls.

Traditional implementation models couldn't deliver under these conditions. The team behind LeapGreat introduced an accelerated system-first approach, forming the foundation of what is now FrontLoad™.

A System in Days, Not Months

As part of an SAP initiative aimed at fast-track deployments, the team configured a working SAP system the organization in just seven days. This environment wasn't a demo—it included the customer's actual data and mirrored real business scenarios.

Over four rapid weekly refinement cycles, the system evolved in parallel with validation from business stakeholders. Instead of delaying process decisions until late-stage testing, the team interacted with real functionality early, adjusting and confirming on the fly.

Operational Clarity Without Overhead

With this structure:

- The full SAP ERP suite, covering finance, sales, and operations, was implemented on time.
- The organization avoided the overhead typically required to manage siloed workstreams.
- Costs were significantly lower than conventional delivery models.

The process surprised leadership with its speed, simplicity, and the significant reduction in risk it achieved.

The Foundation for LeapGreat's Modern Platform

This experience shaped much of the design behind LeapGreat's current platform: a SaaS-based automation engine that delivers working SAP systems in days, optimized for iterative refinement, stakeholder testing, and rapid scaling.

For organizations with constrained resources or those needing certainty without overextending teams, this proves that transformation doesn't need to be a long-haul project. With the right system-first strategy, even complex MedTech businesses can go live with speed and precision.

For more information on how the FrontLoad™ approach can benefit your organization, visit our website: www.LeapGreat.com or watch the 3-minute video walkthrough of this case study.