CUSTOMER SUCCESS STORY

How a Global Power Tool Manufacturer Rebooted Its SAP Project with LeapGreat's FrontLoad™ Approach

A global manufacturer of cordless power tools and home improvement equipment faced significant challenges in modernizing its North American operations. Previous attempts to transition from legacy mainframe and AS400 platforms to SAP systems had been unsuccessful, leading to resource depletion and declining morale across the business.

The Turning Point: Implementing FrontLoad™

At this critical juncture, the team that would later establish LeapGreat introduced the FrontLoad™ methodology. This approach moved away from lengthy, abstract design cycles and instead focused on rapidly constructing a working system using the company's real data and business logic.

By interacting directly with live processes and workflows rather than theoretical models, project teams gained clarity on what worked, what didn't, and what required adjustment.

Immediate Benefits Realized

The adoption of FrontLoad™ yielded several immediate benefits:

- Reactivation of a stalled project with clear direction
- Shift from static design to continuous refinement
- Early involvement of business users, fostering shared ownership and momentum

Within five months, the organization successfully implemented a full SAP system on time and within budget.

For more information on how the FrontLoad™ approach can benefit your organization, visit our website: www.LeapGreat.com

Strategic Alignment and Operational Efficiency

Beyond the technical implementation, the organization also focused on aligning business processes. Automation tools were introduced to streamline SAP operations—particularly around master data management—reducing reliance on IT for data loads.

This shift reduced processing time from days to seconds and generated more than $200,000 in savings in the first year alone.

Why This Matters

For enterprise architects, CIOs, and CTOs, this transformation highlights the value of early operational exposure and iterative refinement in complex ERP modernization. The FrontLoad™ approach enables organizations to accelerate progress, reduce risk, and drive meaningful alignment across business and IT.