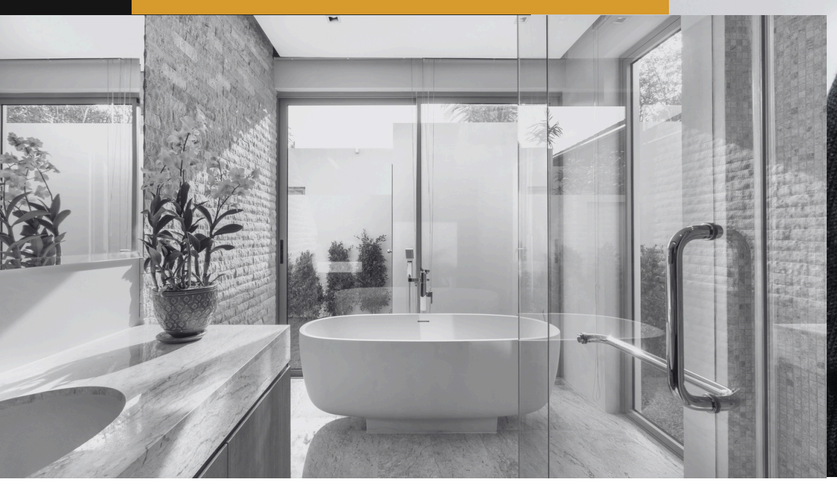
CUSTOMER SUCCESS STORY



How a Global Manufacturer of Premium Bathroom Fixtures Enabled Strategic Expansion with a Template-Based SAP Rollout

A global manufacturer of premium bathroom fixtures and water technology solutions needed to prepare its North and South American operations for rapid growth. With a strong SAP foundation already in place at its European headquarters, the objective was clear: extend that structure to U.S. operations while aligning with local business and regulatory requirements.

To achieve this without delaying expansion plans, the organization adopted an approach rooted in system reuse and rapid adaptation, leveraging pre-defined SAP templates and early FrontLoad™ approach developed by the team who would later establish LeapGreat.

Template Deployment Without the Trade-Offs

Instead of building new from scratch, the U.S. rollout used the SAP system and process template from headquarters as its base. This allowed:

- Accelerated adaptation to local regulatory, tax, and operational standards.
- Streamlined global-to-local comparisons to ensure alignment without redundancy.
- Faster onboarding of U.S. teams into familiar, tested business processes.

The SAP modules included finance and controlling, warehouse and materials management, production, and sales.

Supporting Growth with Speed and Structure

This structured rollout gave the organization what it needed most at the time: a reliable, scalable ERP platform that was both globally consistent and locally optimized.

- The rollout was delivered on time and within budget.
- Integration with the HQ system was seamless.
- U.S. operations gained full process visibility and support, ready for further expansion.

From Project to Playbook

The organization's success with template reuse demonstrated how global enterprises can extend SAP environments without starting over. Today, LeapGreat enables this through its SaaS FrontLoad™ platform, where global templates are deployed, refined, and localized through automation and guided workshops.

For multinationals planning regional rollouts or entering new markets, this experience shows how consistency, speed, and strategic fit can all be achieved, when deployment starts with the system, not the documentation.

For more information on how the FrontLoad™ approach can benefit your organization, visit our website: www.LeapGreat.com.