Leap Great

CUSTOMER SUCCESS STORY

How a Global Energy Technology Company Executed a Multi-Phased SAP Rollout at Scale

A global energy technology and industrial equipment manufacturer aimed to consolidate its operations under a single SAP platform. The challenge was significant: multiple mergers, legacy systems spanning more than 15 years, and a mandate to standardize finance, supply chain, and manufacturing processes across the enterprise.

The rollout needed to be fast, reliable, and highly coordinated across phases. To manage this complexity, the organization relied on an early-stage FrontLoad™ approach, applied by the experienced team that would later establish LeapGreat.

From 14 Legacy Systems to One Unified ERP

The transformation began with core financials and procurement. Within four months, the company had successfully migrated to SAP for:

- General ledger
- Accounts payable and receivable
- Asset management
- Central purchasing

Three months later, full-scale manufacturing processes were integrated: production, logistics, procurement, and shipping. Subsequent waves handled new business units and merger integrations, all on schedule.

What Enabled the Pace: Process-Centric Planning and Early Validation

Rather than designing from documents, program teams interacted with live, configured systems early in each rollout phase. This enabled:

- Business users to test processes in real time.
- Gaps and localization needs to be identified early.
- A clear, process-driven project rhythm to emerge, grounded in the system, not just in plans.

By deploying in modular rollout waves, the organization maintained flexibility while still aligning all units to a shared global process template.

The Outcome: On Time, On Budget and Built for Scale

The global energy technology company not only met aggressive rollout targets; it also consolidated more than 8,000 accounts and 5,000 cost centers into a streamlined, centralized system—without sacrificing accuracy or usability.

Today, LeapGreat makes this type of transformation repeatable through its SaaS platform. This experience demonstrates how even highly complex, phased ERP programs can succeed—when the system leads the process from the start.

For more information on how the FrontLoad™ approach can benefit your organization, visit our website: www.LeapGreat.com